

## We are looking for: a banana specialist

Hello, we are Organto, an innovative, fast growing global provider of fresh organic fruits, herbs, and vegetables. We are currently looking for a talented, hands-on, and entrepreneurial (future) Banana Specialist, who wants to seize the opportunity to develop him/herself in the organic banana business and who is driven to grow the banana category to great heights in a fast-growing, international organization.

### *Your challenge*

In this role you will actively learn the banana trade on-the-job. The main goal of the role is to make sure our organic banana supply chain runs smoothly from A to Z. In this versatile and dynamic role, you will be in close contact with farmers, producers, customers, and all parties in between around the globe. You will play an active role in matching the needs of our customers (retailers, wholesalers, caterers, and online customers) on the one hand and the purchase, shipping and ripening of the bananas on the other hand.

You combine excellent planning skills with a problem-solving mindset. You are positive and energetic, and you are not easily thrown off-balance by setbacks. If needed, you can quickly adjust to unexpected circumstances, finding creative ways to solve issues, taking into account the interests of all parties involved.

You will be part of a small banana team and will report directly to the Business Unit Director. To keep close contact with the banana team on the one hand and the colleagues and management at the Organto office on the other hand, you will be based both at the BeeOrganic office in Den Hoorn and at the Organto office in Breda.

### *Your role*

- Monitor, follow-up and adjust purchasing, shipping, ripening, and sales planning from A to Z
- Regularly check quality of bananas
- Maintain active personal relationships with all the stakeholders in the supply chain
- Visit farmers, producers, suppliers, and customers internationally
- Work together with the team to grow the banana category both in revenue and margin
- Improve the supply chain strategy, planning and logistics process. Analyze current processes and propose pragmatic solutions for optimization
- Keep track of sales numbers, revenue, and other financial and business data

### *Your profile*

- HBO work and thinking level
- Preferably at least 2-3 years of relevant experience in (organic) fruits
- Strong affinity with organic fruits
- Fluent in English. Proficiency in Spanish and German is a big plus
- Willing to travel internationally
- Open and trustworthy personality
- A hands-on and results oriented attitude
- Strong communication skills (both oral and written), ability to communicate with different people on different levels
- And last but not least: a good sense of humour

Do you recognize yourself in this profile? Then this could be the next step in your career.

### *Who we are*

Organto is an innovative, fast growing global provider of fresh organic fruits, herbs, and vegetables. Healthy eating trends, including sustainable organic foods, continue to grow around the world. It's our mission and ambition to make fresh organic fruits, herbs, and vegetables available to everyone. We aim to create added value and drive growth in all organic fresh fruit, vegetable, and herb categories through innovation, creation, and marketing.

Together with our valued strategic growers and supply chain partners we control and monitor each step in the supply chain, delivering quality products with complete transparency. We use geographically diverse growing regions with the objective of minimizing our ecological footprint as we source products from around the globe (year-round following the seasons), to meet consumer demand. Our sourcing's regions include many countries in Europe, North and Latin America and Africa. Currently we distribute organic fruits and vegetables products and concepts to more than 100 customers in 14 countries in Europe. Next to this Organto is the proud brand owner of I AM Organic®.

Organto Foods is listed on the TSX-V Stock exchange in Canada (OGO) and on the Frankfurt Stock Exchange (OGF). We are passionate to deliver the best possible products and services to all stakeholders and ultimately consumers. We have a diverse team, specialized in fresh food business. We are young, ambitious, and embrace the saying 'work hard, play hard'. Do you want to join our team?

#### ***What we offer***

- The position is open for 40 hours per week
- An informal and international working space, both in Den Hoorn and Breda
- Working remotely to be discussed
- Career opportunities in a fast-growing young company

#### ***Interested?***

Please send your resume with a short motivation letter to Esther Cordes, [hr.europe@organto.com](mailto:hr.europe@organto.com). We are looking forward to your application.